



EXECUTIVE SUMMARY

A Synopsis of Mississippi & DeSoto County Incentives For New and Expanding Industry

- A Right-To-Work Law in the state constitution.
- Northern Mississippi Foreign Trade Zone.
- No sales tax on purchases of raw materials, processing chemicals, or packaging materials.
- Partial (50%) sales tax exemptions for purchases of construction materials, machinery and equipment in DeSoto County.
- A 1½% sales tax on machinery and parts used directly in manufacturing and on industrial electricity, natural gas, and fuels.
- Favorable unemployment insurance rates and workers' compensation rates.
- State-sponsored bond financing programs for land, building and new equipment that includes income tax credits and sales and use tax exemptions.
- Favorable individual and corporate income tax rates.
- State income tax credits for five years of 2.5% of payroll with the creation of 20 or more jobs.
- Five-year state income tax credits of \$1,000 for each new R&D job created.
- Companies establishing or transferring regional or national headquarters to Mississippi may be eligible for five-year state income tax credits of \$1,000 for each new job created and full sales tax exemptions for direct purchases of construction materials, machinery, and equipment for the headquarters facility.
- 10 year exemptions from county and city property taxes, except school taxes and road and bridge taxes.
- Perpetual exemptions of all property taxes on finished goods distributed outside of the state through a Free Port Warehouse Law.
- Customized industrial training programs provided through the Northwest Mississippi Community College.
- Utility companies offer discounts on telephone and electric rates to eligible companies.
- Quarterly rebate payments through a diversion of withholding taxes for certain qualified businesses.

Incentives/Taxes



Property Tax Exemptions

Taxes are levied on real and tangible personal property. DeSoto County and the five municipalities may grant an exemption on real and personal property taxes, less the portions not eligible for exemption listed below, for a period of up to ten years. These exemptions are determined by the appropriate governmental entity. Mississippi does not have a state property tax.

Eligible enterprises include warehouse and/or distribution centers, manufacturers, processors, refineries, research facilities, regional and national headquarters, movie industry studios and air transportation and maintenance facilities.

In addition to the ad valorem tax exemptions, a company can take advantage of Mississippi's **Freeport Warehouse** law, whereby manufactures and distributors can be exempt from property taxes on finished goods stored in a licensed Freeport Warehouse that are shipped outside of the state. This is a perpetual tax exemption.

Location	Millage Rate per \$1000	Exclusions	Exempt millage
DeSoto County (average)	\$98.70	Schools: 57.68 mills Road & Bridge: 7.84 mills Debt Service - 5.58 mills General County Levy: 4 mills	\$23.60
Hernando	\$31.75	Municipal Bonds/Interest, Library, Culture & Recreation: 9.3 mills	\$22.45
Horn Lake	\$42.00	Fire Fund, Library, Bonded Indebtedness: 17.37 mills	\$24.62
Olive Branch	\$34.50	Parks, Library, Police: 18.67 mills	\$15.83
Southaven	\$43.73	Parks & Library: 30.70 mills	\$13.03
Town of Walls	\$23.00	Police & Fire Protection: 1.25 mills	\$21.75

Land/Building, personal property and inventory are all assessed at 15% of true value.

Example of Property Tax:

Assume that the plant is located within a municipality where the total of all property taxes is 126 mills (rate per \$1000)

<u>Taxable Property</u>	<u>True Value</u>
Land	\$ 300,000
Buildings	1,500,000
Machinery and Equipment	700,000
Raw Materials	200,000
Finished Goods	<u>500,000</u>
Total	\$3,200,000

Assessed Value: $15\% \times \$3,200,000 = \$480,000$; $\$480,000/1000 = \480

Taxes due before exemptions: $126 \text{ mills} \times \$480 = \$60,480$

Taxes due after exemptions: $79 \text{ mills} \times \$480 = \$37,920$

Please note: The fiscal year for DeSoto County and all municipalities is October 1-September 30. Current millage rates shown are effective October 1, 2010.



Summary of Basic Corporate Tax Rates in Mississippi

	<u>Tax Rate</u>	<u>Exemptions Available</u>
I. State Corporate Income Taxes*		
First \$5000	3%	
Next \$5000	4%	
Over \$10,000	5%	Yes
II. State Sales and Use Tax*		
General Retail Sales Tax Rate	7%	Yes
III. County Property Taxes		
Assessment ratio for most property is 15% of true value. Taxable property includes real and tangible personal property.	Local rates vary; there is no state property tax.	
IV. Corporate Franchise Tax*		
	\$2.50 for each \$1000 of capital invested in the state.	
V. Excise Taxes		
Gasoline	18 cents per gallon	
Diesel fuel (highway use)	18 cents per gallon	
Diesel fuel (non-highway use)	5-3/4 cents per gallon	
VI. Oil and Gas Severance Tax		
Oil and gas at point of production	6%	
Oil and gas, produce or in the ground, and production equipment	Exempt from property taxes	
VII. Unemployment Insurance		
Employer is required to make a contribution on the first \$7000 of each employee's wages. The initial rate is 2.7%. The minimum and maximum rates are 0.4% and 5.4%, respectively.		
VII. Workers' Compensation		
Employers having five or more employees must purchase workers' compensation coverage through insurance carriers or qualify with the Mississippi Workers' Compensation Commission as a self-insurer		
Compensation is up to two-thirds of the claimant's average weekly wages for up to 450 weeks. Amounts are indexed on an annual basis. Compensation does not include medical payments.		

*note following detailed explanation



Tax Incentives Available in Mississippi

In order to attract and keep industry in Mississippi, the State offers a variety of incentives to manufacturers, distributors, and data and information processing centers. Below is a chart showing incentives for which DeSoto County industries are exempt, and a brief description of each incentive is offered as well.

INCENTIVES	MANUFACTURER	DISTRIBUTOR	DATA/INFORMATION PROCESSING CENTER
	Eligible?	Eligible?	Eligible?
Income Tax Incentives			
Jobs Tax Credit	Yes	Yes	Yes
Rural Economic Development Tax Credit	Yes	Yes	Yes
Existing Manufacturer Tax Credit	Yes	No	No
Manufacturing Investment Tax Credit	Yes	No	No
Sales & Use Tax Incentives			
Sales & Use Tax Exemption for Construction or Expansion	Yes	No	Yes
Sales & Use Tax Exemption for Industrial Revenue Bonds	Yes	Yes	Yes
Property Tax Incentives			
10-Year Property Tax Exemption	Yes	Yes	Yes
Industrial Revenue Bone Exemption	Yes	Yes	Yes
Free Port Warehouse Exemption	Yes	Yes	No
Other Incentives			
Advantage Jobs Incentive Program	Yes	Yes	Yes
Existing Industry Productivity Loan Program	Yes	Yes	Yes
Mississippi Development Act	Yes	Yes	Yes

Description of Taxes:

Income Tax: In Mississippi, corporate income tax is 5%. Unless a company's income is taxable in another state, this tax is based on the company's net taxable income. For Distributors and Data/Information Processing Centers that are multi-state service providers, income is apportioned based on a ratio of sales in Mississippi versus sales for the total entity. For Manufacturers that are multi-state service providers, income is apportioned based on the following formulas. When calculating a wholesale manufacturing operation's apportionment ratio, an average three-factor formula is used, consisting of (1) Ratio of property (book value) in Mississippi versus total property; (2) Ratio of payroll in Mississippi compared to total payroll; (3) Ratio of sales attributable to Mississippi compared to total sales. Retail manufacturing operations are subject to a weighted two-factor formula consisting of (1) Ratio of property (book value) in Mississippi versus total property; (2) Ratio of payroll in Mississippi compared to total

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payroll. The result of the payroll and property ratio is then averaged with a sales factor to arrive at the double-weighted sales factor: (1) Ratio of property and payroll in Mississippi versus total property and payroll; (2) Ratio of sales in Mississippi versus total sales. For both wholesale and retail manufacturers, after the apportionment ratio is determined, total corporate taxable income is multiplied by this ratio to arrive at apportioned net taxable income. Additional non-business income attributable to Mississippi is added to the calculated amount to arrive at the Mississippi net taxable income.

Sales & Use Tax: All tangible personal property sold within the state is considered taxable at 7% unless specifically exempted or assigned a reduced rate by state law. Similarly, companies doing business in Mississippi that bring tangible personal property into Mississippi are required to pay use tax on that property. Purchases of manufacturing machinery and equipment are taxed at a reduced tax rate of 1.5%.

For commercial construction of real property, there is a 3.5% contractor's tax assessed on gross receipts of the project. There are no exemptions to this tax, but if component building materials are purchased by, billed to, and paid for directly by the eligible entity, incentives may apply to these purchases.

Added to the list of enterprises eligible for the sales tax reductions are (1) data/information enterprises; and (2) technology intensive companies (defined as employing a minimum of 10 people in full-time jobs of which at least 10% must be scientists, engineers or computer specialists; being a technology company defined by the Mississippi Development Authority; having an average wage of 150% above the state average—depending upon the location in the state—and providing a basic health care plan to all employees).

Property Tax: Counties and municipalities levy a property tax on real and tangible personal property in Mississippi. Generally, a property is assessed at 15% of true value. This assessed value is then multiplied by the millage rate to determine the annual tax liability. Each city and/or county sets its tax rate, or millage. Mississippi does not have a state property tax.

Tax Credits/Exemptions

Jobs Tax Credit: Jobs tax credits are taken against Mississippi corporate income tax. This credit is calculated as a percentage of eligible payroll each year for five years, based on job location and salary paid. The credits are taken in years two through six after the new jobs are created. To be eligible for this credit the employer must create and maintain an annual average employment of the minimum number of jobs based on location. Unused jobs tax credits can be carried forward for up to five years. DeSoto County is classified as a Tier One County, therefore the minimum number of jobs required is 20, and the credit is 2.5% of payroll. Research and development and pilot manufacturing enterprises are now eligible for the program.

Rural Economic Development (RED) Tax Credit: RED credits are taken against Mississippi corporate income tax. RED credits are used in conjunction with industrial revenue bonds issued by the Mississippi Business Finance Corporation (MBFC). The credits are based on the amount of bond-related debt service and can be used to offset up to 80% of the state corporate income tax liability each year for the life of the bonds. Unused RED credits may be carried forward for three years. Minimum requirements for Distributors include 50 new full-time jobs or \$5,000,000 capital investment and 20 new full-time jobs. Minimum requirements for Data/Information Processing Centers are \$2,000,000 capital investment and 50 new full-time jobs or \$5,000,000 capital investment and 20 new full-time jobs. The list of eligible companies has been expanded to include data/information processing, national or regional headquarters, research and development facilities and technology intensive enterprises or facilities.

Existing Manufacturer Tax Credit: Income tax credits are for existing manufacturers that have operated in Mississippi for at least two years and are available if an existing company invests at least \$1,000,000 in buildings and/or equipment. The company is eligible for an income tax credit of 5% of the approved investment.

Manufacturing Investment Tax Credit: The Manufacturing Investment Tax Credit establishes a state income tax credit to encourage investment in buildings and equipment. Eligible enterprises include manufacturing enterprises that have been operating in Mississippi at least two years, except companies involved with hazardous waste. The credit is limited to \$1 million per project; is calculated by multiplying the total new investment by 5%; and

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cannot exceed 50% of tax liability.

Reduced Sales Tax Rate for Technology Intensive Enterprises: a new incentive that provides a reduced rate of 1.5% for sales of machinery and parts for plant use only when the machinery and machine parts will be used exclusively and directly within the state for industrial purposes, including, but not limited to, manufacturing or research and development activities. It also provides for a rate of 1.5% on electricity, current, power, steam, coal, natural gas, liquefied petroleum gas or other fuel sold to or used by a technology intensive enterprise.

- A technology intensive business is one which employs at least 10 new, full-time jobs and which has at least 10% of its workforce as scientists, engineers or computer specialists. The average wage of all workers shall be at least 150% of the state annual average wage, and the enterprise must provide a basic health care plan to all its employees.
- Eligible enterprises include a manufacturer of plastics, chemicals, automobiles, aircraft, computer or electronics; a research and development facility, a computer design or related facility, or a software publishing facility or other technology intensive facility or enterprise as determined by MDA.

Sales Tax Exemption (*technology intensive enterprises are now added to an existing exemption*) - sales of component materials used in the construction of a facility and the sales of machinery and equipment not later than 3 months after the completion of construction of the facility may receive a full exemption against sales tax in a Tier Three county and a one-half exemption in a Tier One or Two county.

Sales Tax Exemption (*data/information enterprises are now added to an existing exemption*) - sales of component materials used in the construction of a facility and the sales or leases of machinery and equipment not later than 3 months after the completion of construction of the facility may receive a full exemption against sales tax in a Tier Three county and a one-half exemption in a Tier One or Tier Two county.

Sales & Use Tax Exemption for Construction or Expansion: The sales and use tax exemption for construction and expansion is allowed on eligible machinery and equipment purchases related to a new or expanded facility. These purchases are subject to a one-half or full exemption, depending upon construction location. This exemption is available from the beginning of construction or expansion up until three months after the initial start up. DeSoto County is classified as a Tier One County, and the exemption is 50%.

Contractor's tax—a one-half or full exemption of sales and use tax is available on component building materials used in construction, provided that the materials are sold to, billed to, and paid for by the eligible company. The labor portion of the contract cannot be exempted and is subject to the 3.5% contractor's tax.

This exemption applies to retail rate taxes, but does not cover tagged vehicles, ongoing expenses, or supply items.

Sales & Use Tax Exemption for Industrial Revenue Bonds: Any eligible purchases made with industrial revenue bonds issued by the Mississippi Business Finance Corporation (MBFC) can be exempted from the sales/use tax in Mississippi.

Contractor's Tax—any component building materials purchased directly by the eligible company (using industrial revenue bonds issued by MBFC) are not subject to the contractor's tax and can be exempted from sales/use tax. The labor portion of the contract cannot be exempted and is subject to the 3.5% contractor's tax.

10-Year Property Tax Exemption: An exemption from property taxes on land, building, and equipment is available and is valid for up to 10 years. The related municipal authorities and/or the local board of supervisors must approve this incentive. The exemption may be granted on all property taxes except school taxes. Data/information processing enterprises and technology intensive enterprises have been added to the list of companies eligible for this exemption.

Industrial Revenue Bond Exemptions: An exemption from property taxes on land, building, and equipment is available and is valid for up to 10 years on property purchased with industrial revenue bonds proceeds from bonds issued by the MBFC. The related municipal authorities and/or the local board of supervisors must approve this

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incentive. The exemption may be granted on all property taxes except school taxes.

Free Port Warehouse Exemption: Local authorities may grant a Freeport warehouse exemption on finished goods inventory leaving the state of Mississippi. The exemption may be for all property taxes and may be perpetual.

Advantage Jobs Incentive Program: The Advantage Jobs Incentive Program provides a quarterly incentive payment to qualified businesses up to 10 years that is a cash rebate of employee income tax withholding payments made by the business creating new full-time jobs. Thresholds the businesses must meet to qualify vary, depending upon the business location: the number of jobs created and the amount of salary paid as a percentage of the average state or county wage, whichever is lower.

The objective is to provide lower thresholds to locate in areas of highest unemployment and lowest average wage. DeSoto County is classified as a Tier 1 county.

The qualified business list was expanded to include data/information processing businesses, manufacturing or distribution enterprises, research and development or a technology intensive enterprise—all meeting minimum criteria established by the Mississippi Development Authority.

The rebate will become a percentage of payroll instead of a fixed dollar amount per new job—90% of employee income tax withholding payments if the average wage paid is at least 175% of the state or county of location average annual wage; 80% if the average wage paid is 125 to 175% of the state or county of location average annual wage; or 70% if the average wage paid is less than 125% of the state or county of location average annual wage.

To qualify:

- Data/information processing enterprises must provide salaries on par with the state or county average wage and create a minimum of 200 jobs in Tier 1 counties.
- Manufacturing or distribution businesses previously covered in the law must provide salaries of at least 110% of the state or county average wage (\$32,911.00, 110% of average county wage of \$30,193), invest at least \$20 million and create a minimum of 20 new jobs in Tier 1 counties.
- Corporations and other legal entities previously covered in the law must provide salaries of at least 125% of the state or county wage, and create 25 new jobs in Tier 1 counties.
- Research/development or technology intensive businesses must provide salaries of at least 150% of the state or county wage and create at least 10 new jobs, regardless of the location.

Loan/Grant Programs:

Existing Industry Productivity Loan Program: This program provides loans to existing industries in order to maintain the global competitiveness of the business. To be eligible, an existing company must have been operating in the state for a minimum of two years; deploy long-term fixed assets which, through new technology, will improve the company's productivity and competitiveness; the loan may not exceed the lesser of 50% of total project cost or \$500,000; jobs cannot be reduced by more than 20%; and the loan will be repaid at market base rate.

Mississippi Business Development Act: The Mississippi Business Development Act (1) provides loans and grants to municipalities, counties and private companies to establish technology-based business and industry; (2) and it provides loans and grants to municipalities and counties to help in infrastructure-related improvements, purchase of equipment and improving public facilities. The list of eligible industries has been expanded to include research and development businesses and funded (2) at \$7 million.

ACE Program: An existing grant program available to new and expanding business and industry. This grant is to be used for non-traditional economic development costs and used by MDA to "close a deal." The new legislation requires MDA to create minimum job and investment criteria for businesses to qualify.

- MDA will conduct a financial analysis on the business or industry requesting the grant.

Development Infrastructure Program: an existing grant program available to local governments to provide for

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public infrastructure assistance.

Community Development Block Grant Program: The Community Development Block Grant Program provides a community the potential to apply for assistance in economic development projects. These grant funds would be used for infrastructure improvements for business start-ups and expansions. Job creation is the key to CDBG-assisted economic development.

Economic Development Highway Act: The Economic Development Highway Act, administered by MDA, is designed to assist political subdivisions with highway projects. Any new investment by a private company with capital investments in land building, depreciable fixed assets and improvements of at least \$50,000,000 would be eligible.

**DEPARTMENT OF REVENUE
COUNTY RANKING AND DESIGNATION
2011**

Tier Three Less Developed Areas		Tier Two Moderately Developed Areas		Tier One Developed Areas	
1.	Jefferson	29.	Tunica	56.	Issaquena
2.	Benton	30.	Clay	57.	Marion
3.	Holmes	31.	Copiah	58.	Scott
4.	Claiborne	32.	Monroe	59.	Lowndes
5.	Noxubee	33.	Washington	60.	Newton
6.	Kemper	34.	Grenada	61.	Carroll
7.	Sunflower	35.	Marshall	62.	Lincoln
8.	Webster	36.	Calhoun	63.	Tate
9.	Chickasaw	37.	Leake	64.	Lee
10.	Greene	38.	Leflore	65.	Lauderdale
11.	Humphreys	39.	Jasper	66.	Simpson
12.	Prentiss	40.	Coahoma	67.	Adams
13.	Choctaw	41.	Alcorn	68.	Forrest
14.	Tishomingo	42.	Lawrence	69.	Neshoba
15.	Wilkinson	43.	Sharkey	70.	Oktibbeha
16.	Tippah	44.	Itawamba	71.	Stone
17.	Attala	45.	George	72.	Warren
18.	Yalobusha	46.	Tallahatchie	73.	Jackson
19.	Quitman	47.	Bolivar	74.	Jones
20.	Perry	48.	Wayne	75.	Hinds
21.	Winston	49.	Pontotoc	76.	Lafayette
22.	Walthall	50.	Pearl River	77.	Hancock
23.	Panola	51.	Amite	78.	Lamar
24.	Franklin	52.	Covington	79.	Harrison
25.	Clarke	53.	Union	80.	Desoto
26.	Jefferson Davis	54.	Pike	81.	Rankin
27.	Montgomery	55.	Smith	82.	Madison
28.	Yazoo				



Effect of Mississippi State Income Tax on Tennessee Residents Employed in Mississippi

Residents of Tennessee employed in Mississippi are subject to the Mississippi state income tax imposed on income earned in Mississippi. For resident and non-resident employees, Mississippi allows a \$12,000 exemption for married filing jointly and an additional \$1500 for each dependent. For non-resident employees, these amounts are pro-rated based upon the ratio of Mississippi source income. Additionally, there is a standard deduction of \$4600. Therefore, a husband and wife with two dependents will not pay Mississippi income tax on \$19,600 or less of income earned in the State of Mississippi.

Tennessee residents employed in Mississippi who are able to itemize their deductions will pay less in federal income tax. Therefore, actually "out of pocket" burden on the Tennessee resident will be the Mississippi tax minus the amount "saved" by paying less federal income tax.

Further, it should be noted that Tennessee residents, while not taxed on earned income, are subject to 6% personal tax on dividends from stock and interest from bonds and other obligations (after a \$1250 exemption).

Estimates of the out of pocket Mississippi state income tax burden on Tennessee residents are presented in the table below. The table examines salaries from \$20,000 to \$50,000. To estimate Mississippi income tax, the following assumptions are made:

1. The employee is married with two minor children (dependents)
2. The employee has no other source of income
3. The employee's itemized deductions approximate the average of all U. S. taxpayers in his salary range based upon *Preliminary Average Itemized Deductions for 1999 by AGI Ranges, IRS Publication No. 1136, Statistics of Income Bulletin—Spring 2001.*
4. The employee's itemized deductions for both state and federal income tax would be the same, with the exception of state income tax, which is NOT deductible for state purposes.

Table of Estimates for Tennessee Residents Employed in Mississippi

Salary (One spouse working)	<u>\$20,000</u>	<u>\$30,000</u>	<u>\$40,000</u>	<u>\$50,000</u>
Exemption-married filing jointly	(12,000)	(12,000)	(12,000)	(12,000)
2-Dependent deduction (\$1500 per dependent)	(3000)	(3000)	(3000)	(3000)
Itemized Deduction*	(13,640)	(12890)	(12,417)	(11,102)
Taxable Income	(\$8640)	\$2110	\$12,583	\$23,898
3% of First \$5000	0	63	150	150
4% of Next \$5000	0	0	200	200
5% Balance over \$10,000	0	0	129	695
<u>Total State Tax Liability</u>	<u>\$0</u>	<u>\$63</u>	<u>\$479</u>	<u>\$1045</u>
Federal Tax Bracket	10%	10%	15%	15%
Federal Tax Savings	0	6	72	157
<u>Out of Pocket Tax Burden</u>	<u>\$0</u>	<u>\$57</u>	<u>\$407</u>	<u>\$888</u>

*Medical deductions limited to 7.5% AGI, therefore as AGI increases, medical deductions decrease



Effect of Mississippi State Income Tax on Mississippi Residents Employed in Tennessee or Other States

Mississippi Residents are subject to Mississippi State income tax on income from all sources. Mississippi allows a credit for taxes paid to other states up to the maximum (5%) tax rate of the State of Mississippi.

Table of Estimates for Mississippi Residents Employed in Tennessee

Salary (one spouse working)	<u>\$20,000</u>	<u>\$30,000</u>	<u>\$40,000</u>	<u>\$50,000</u>
Exemption-married filing jointly	(12,000)	(12,000)	(12,000)	(12,000)
2-dependent deduction (\$1500 per dependent)	(3000)	(3000)	(3000)	(3000)
Itemized Deduction*	(13,640)	(12,890)	(12,417)	(11,102)
Taxable income	\$0	\$2,110	\$12,583	\$23,898
3% of First \$5000	0	63	150	150
4% of Next \$5000	0	0	200	200
5% Balance over \$10,000	0	0	129	695
<u>Total State Tax Liability</u>	<u>\$0</u>	<u>\$63</u>	<u>\$479</u>	<u>\$1045</u>
Federal Tax Bracket	10%	10%	15%	15%
Federal Tax Savings	none	(\$6)	(\$72)	(\$157)
<u>Out of Pocket Tax Burden</u>	<u>\$0</u>	<u>\$57</u>	<u>\$407</u>	<u>\$888</u>

*Medical deductions limited to 7.5% AGI, therefore as AGI increases, allowable medical deductions decrease.

Mississippi Development Authority
Data for Incentives and Benefits Proposal

COMPANY NAME: _____
MAILING ADDRESS: _____

COMPANY CONTACT: _____ PHONE NUMBER: _____
TYPE OF BUSINESS: _____ 4-DIGIT SIC CODE: _____
NEW ENTERPRISE: _____ EXPANSION: _____
COUNTY OF PROPOSED LOCATION _____

PROJECT COSTS:	
Land:	_____
New Construction of Real Property:	_____
Building Rehabilitation:	_____
Manufacturing Equipment:	_____
Non-Manufacturing Equipment:	_____
TOTAL:	_____
Industrial Revenue Bond Amount Requested:	_____
COMPANY ESTIMATES:	
New Jobs Created:	_____
Average Annual Salary of New Jobs:	_____
Net Mississippi Taxable Income:	_____
Finished Goods Inventory at Year End:	_____
Number of Existing MS Employees:	_____
Current Asset Value per Tax Assessor (in MS):	_____

PROPERTY TAX RATES (To be completed by Project Manager)	
County Ad Valorem Tax Rate:	_____
City Ad Valorem Tax Rate:	_____
School Portion of Tax Rate:	_____
TOTAL AD VALOREM RATE:	_____

MISSISSIPPI BUSINESS FINANCE CORPORATION

CHECKLIST OF INDUCEMENT REQUIREMENTS FOR INDUSTRIAL DEVELOPMENT REVENUE BOND FINANCING

COMPANY NAME:

COMPANY ADDRESS:

COMPANY CONTACT:
(Address, Phone & Fax)

PRINCIPAL OWNERS:
(Address, Phone & Fax)

TYPE OF BUSINESS:

SIC CODE:

OUTSTANDING BOND ISSUES:

PROJECT DESCRIPTION:

IN STATE LOCATION & ADDRESS:
(Include City & County)

NEW OR EXPANSION?: _____ PARTICIPATING IN RED PROGRAM?: YES _____ NO _____

AMOUNT OF REQUEST: \$ _____ TOTAL PROJECT AMOUNT \$ _____

TERM:

USE OF BOND PROCEEDS:

LAND \$ _____ BUILDING \$ _____ EQUIPMENT \$ _____

LETTER OF CREDIT BANK OR BOND PURCHASER:
(Officer Contact & Phone #)

CURRENT # OF JOBS: _____ AFTER PROJECT: _____ NET NEW JOBS: _____

ANNUAL PAYROLL IN MS: CURRENT: \$ _____ ANTICIPATED: \$ _____

Mississippi Registration Application Forms and Instructions

Completing the Application

This application must be typed or printed. Please use black or blue ink when preparing the application. Incomplete forms will be returned to the applicant without processing. You must complete one application for each business location you are registering. After completion of the application, mail it to the District Service Office for the county where your business is located.

NOTICE: If you have a finally determined tax liability with the State of Mississippi, you do not qualify for a sales tax permit. A "finally determined tax liability" means any state tax, fee, penalty and/or interest amount owed by a taxpayer to the Mississippi State Tax Commission where the assessment of the liability has been made against that taxpayer as provided by law and such assessment is not subject to any further timely filed administrative or judicial review.

Contact for Additional Information

The taxes covered by this application are listed in Section A. If you want to apply for an account for a tax that is not listed or you have any other questions, please contact the State Tax Commission at (601) 923-7000 or the District Service Office for the county where your business is located.

Section A: Taxes to Register For

All applicants must complete this section. Place an "X" in the box(es) to indicate the tax type(s) for which you are applying.

Section B: Business Information

All applicants must complete this section.

1. Type of Ownership

Place an "X" in the box that describes the business's type of ownership.

2. Identification

Enter your Federal Employer Identification Number (FEIN) if the business is a corporation or partnership. If your business is a sole proprietorship, enter the owner's Social Security Number and FEIN, if applicable. If a FEIN has been applied for, but has not been received, you should write "applied for" on the dotted line.

A copy of your Driver's license or other picture ID will be required if you are registering as a sole proprietor and for each partner in a Limited or General Partnership.

3. Non-Profit Status

Place an "X" in the box if you have a corporation or other entity type and are claiming the non-profit status. You must attach documentation to substantiate this claim, such as information from the IRS allowing the non-profit status.

4. Legal Name

For a Sole Proprietorship, provide the owner's full name and for a corporation or partnership, provide the corporation's or partnership's name.

5. Trade Name

Provide the name by which the taxpayer does business or the one that is known to the public.

6. Headquarters Address or Home Address

Provide the corporation or partnership headquarters' address or the sole proprietor's home address on this line. This cannot be a P.O. Box number; it must be a street address.

7. Mailing Address

Provide the address where business mail should be sent. If the mailing address is different for the different tax accounts, attach a separate sheet indicating the correct mailing address for each of the different tax accounts.

8. MS Physical Address

Provide the specific street address in Mississippi where the business is located. This cannot be a P.O. Box number; it must be a street address. Remember that if you have more than one business location, a separate application must be completed for each location.

9. Phone Numbers & E-mail

Enter the contact information for the individual or department responsible for preparing and filing the tax returns for the tax type and who should be contacted with questions about the accounts should be entered.

10. Description of Nature of Business

Describe the product you intend to sell or the service you intend to provide.

Section C: For Corporations and Partnerships Only

11. State of Incorporation

Write the state in which your corporation or partnership was formed.

12. Date Admitted

Provide the date in which your corporation or partnership filed with the Secretary of State's Office to be able to do business in Mississippi.

13. Publicly Traded Company

Place an "X" in the appropriate box to indicate if your company is one that is publicly traded on the stock market. If the answer is yes, please provide the symbol or trade signature under which the company is listed.

14. Basis of Reporting

Place an "X" in the appropriate box to indicate the basis of your accounting year, either calendar or fiscal. If you are on a fiscal year basis, list the fiscal year end date.

15. Officers, Directors, Managing Partners, or Members

For a C Corp, S Corp, LLC, LLP, or Partnership, list the names, home addresses, social security numbers, titles, and percentage of ownership of the officers, directors, managing partners, or members who have any responsibility for the fiscal management of the taxpayer. Attach a list, if needed.

Section D: Sales/Use Tax

16. Previous Owner's Name

Provide the owner(s) (individuals, corporations, or partnerships, as applicable) that operated this business previously. Also, list the trade name and the account number, if you know it.

17. Location of Records

Place an "X" in the appropriate box that indicates where the records that support the taxpayer's sales/use tax returns will be maintained, either the headquarters or the physical address listed on the first page. If neither, check "Other" and fill in the space with the other address.

18. Date Began at this Location

Provide the date you began business at this location. Be advised that returns will be required from this date forward.

19. Location of Business

Place an "X" in the appropriate box to indicate in what type of facility your business is located. If none of the choices apply, mark "Other" and fill in the blank.

20. City Limits

Place an "X" in the appropriate box to indicate whether the physical address where your business is located is either inside or outside the city limits. If you do not know, check the "Unknown" box.

21. Use Tax Number

Place an "X" in the appropriate box to indicate whether or not you already have a Use Tax number. If your business does have one, please provide the number here.

22. Tax Incentives

Place an "X" in the appropriate box to indicate whether or not you have qualified for any tax incentives. If you have, you must attach the approved documents from Mississippi Development Authority (MDA).

Section E: Withholding Tax

23. Date Mississippi Taxable Wages First Paid

Mississippi Registration Application Forms and Instructions, p. 2

Enter the date Mississippi taxable wages were first paid to employees.

24. Estimated Monthly Liability

Enter the amount of estimated monthly withholding tax liability that you anticipate. This is the amount that employers are required to deduct and withhold, regardless of whether the amounts were in fact deducted or withheld.

25. Number of Mississippi Employees

Enter the number of employees from which you withhold Mississippi taxes.

26. Employee Leasing Company

Place an "X" in the appropriate box to indicate whether or not your company is in the business of leasing employees to other companies. Taxpayers applying for Withholding Tax (Employee Leasing) must give a bond in an amount sufficient to cover twice the estimated tax liability for a period of three (3) months. The bond must be filed with the Commissioner prior to beginning business in Mississippi. More information can be obtained by contacting your District Service Office.

27. Location of Records

Place an "X" in the appropriate box indicating where the records that support the taxpayer's withholding tax returns will be maintained, either the headquarters or the physical address listed on the first page. If neither, check "Other" and fill in the space with the other address.

Section F: Applicant Signature

The Registration Application must be signed and dated by an authorized individual; that is, one of the following:

- A corporate officer, if the taxpayer is a Corporation or S Corporation.
- A managing partner, if the taxpayer is a Limited Partnership.
- ALL general partners, if the taxpayer is a General Partnership.
- The owner if the taxpayer is a Sole Proprietor.

If you submit a Registration Application without an authorized signature, the application will not be processed.

After you have completed the Registration Application, mail it to the appropriate address listed below.

County of Business & Out of State Location	Mail to: State Tax Commission
Adams, Amite, Claiborne, Copiah, Franklin, Jefferson, Jefferson Davis, Lawrence, Lincoln, Pike, Simpson, Walthall, and Wilkinson	Brookhaven District Service Office P.O. Box 3999 Brookhaven, MS 39603-7999 1385 Johnny Johnson Dr. Ph: (601) 833-4761 Fax: (601) 833-3096
Calhoun, Chickasaw, Choctaw, Clay, Lowndes, Monroe, Noxubee, Oktibbeha, Webster, and Winston	Columbus District Service Office P.O. Box 8885 Columbus, MS 39705 4072 Highway 45 N. Ph: (662) 328-3271 Fax: (662) 328-1290
Attala, Bolivar, Carroll, Grenada, Holmes, Humphreys, Issaquena, Leflore, Montgomery, Sharkey, Sunflower, Tallahatchie, Washington, and Yazoo	Greenwood District Service Office P.O. Drawer D Greenwood, MS 38935 117B Grand Blvd. Ph: (662) 453-1742 Fax: (662) 453-7981
Hancock, Harrison, and Jackson	Gulf Coast District Service Office 1141 Bayview Ave., Ste. 400 Biloxi, MS 39530-1601 Ph: (228) 436-0554 Fax: (228) 436-0964
Covington, Forrest, George, Greene, Jones, Lamar, Marion, Pearl River, Perry, and Stone	Hattiesburg District Service Office P.O. Box 1709 Hattiesburg, MS 39403-1709 17JM Tatum Industrial Dr, Ste. 2 Ph: (601) 545-1261 Fax: (601) 584-4051
Hinds, Madison, Rankin, and Warren	Jackson District Service Office P.O. Box 1033 Jackson, MS 39215-1033

	1577 Springridge Rd. Raymond, MS Ph: (601) 923-7300 Fax: (601) 923-7318
Clarke, Jasper, Kemper, Lauderdale, Leake, Neshoba, Newton, Scott, Smith, and Wayne	Meridian District Service Office P.O. Box 3625 Meridian, MS 39305 2600 Old N Hills St. Ph: (601) 483-2273 Fax: (601) 693-2473
Benton, Coahoma, DeSoto, Lafayette, Marshall, Panola, Quitman, Tate, Tunica, Yalobusha, and Memphis, Tennessee	Senatobia District Service Office P.O. Box 127 Senatobia, MS 38668 115 S. Ward St. Ph: (662) 562-4489 Fax: (662) 562-7392
Alcorn, Itawamba, Lee, Pontotoc, Prentiss, Tippah, Tishomingo, and Union	Tupelo District Service Office P.O. Box 3000 Tupelo, MS 38803 2610 Traceland Dr. Ph: (662) 842-4316 Fax: (662) 842-5041
Out of State, except for Memphis, TN	Collections Division P.O. Box 23338 Jackson, MS 39225 1577 Springridge Rd. Raymond, MS Ph: (601) 923-7390 Fax: (601) 923-7334

REMINDERS

Prior to doing business in Mississippi, you should check with the State Tax Commission to determine if you need to register for taxes. If you need to register for taxes other than those that appear on this application, please contact the State Tax Commission at the District Service Office in the county where your business is located. You can find the locations and the numbers of the offices above.

Before you mail your registration application, check to be sure you do all the following:

- Make sure the name and address portion is complete and legible. This is important in order to send all notices, forms and other correspondence to the correct business.
- A Driver's License or other picture ID will be required, if you are registering as a sole proprietor and for each partner in a Limited or General Partnership.
- **Make sure your Social Security Number (SSN) or your Federal Employer Identification Number (FEIN) is correct and is entered in the appropriate place on the application.** If you have applied for an FEIN, please write "applied for" in the appropriate space. Please contact the State Tax Commission with the FEIN when you receive it so we can complete your account registration.
- Do not forget to include any additional applications (such as a Petroleum application, Direct Pay Permit application, etc.) or schedules, if needed.
- Make sure you fully complete the sections for the taxes you are registering. This information is needed to establish your account properly.
- Sign and date the application. An authorized person must have their signature on the application in order for it to be processed.
- Please allow two to three weeks time to process your application. If you have any questions, please contact your District Service Office.
- Make a copy of the application for your records.

Mississippi Registration Application

Route to the
Registration
Section

						-			-							-						
--	--	--	--	--	--	---	--	--	---	--	--	--	--	--	--	---	--	--	--	--	--	--

For Office
Use Only

Please see instructions for details on completion. Incomplete forms will be returned. All applicants should complete Sections A, B and F. Also complete any other sections that apply.

Sales Tax Only - If more than one physical location, a separate application must be completed for each different physical location. If taxpayer is a chain type store and filing a masterfile return, then use Form 72-309 to make a change that affects all accounts.

SECTION A: Check Tax Account Applying for

Sales/Use Tax

- Sales Tax
- Use Tax

Withholding Tax

- Withholding Tax - Employees
- Withholding Tax - Employee Leasing
- Withholding Tax - Gaming

Corporate Income Tax

- Corporate Income Tax
- Corporate Franchise Tax

Taxpayers must file a separate application for permits to sell Beer and Tobacco. See instructions for details.

Beer/Tobacco Tax

(Wholesalers & Distributors Only)

- Beer Excise Tax
- Tobacco Excise Tax

SECTION B: Business Information (all applicants must complete this section - see instructions)

1. Type of Ownership:

- C Corporation
- S Corporation
- LLC-Partnership
- LLC-Corporation
- Single Member LLC-Sole Proprietorship - Put Owners Information in Section C.
- Single Member LLC or QSS - List Parent's FEIN _____

If there is nexus for income/franchise tax purposes, the parent corporation must file a separate application for income/franchise taxes and attach a list of all disregarded entities that operate within Mississippi showing their names, FEIN's and sales and use tax numbers.

- LLP
- Partnership - General
- Partnership - Limited
- Federal Government

- Other Government
- Sole Proprietor
- Other: Specify _____

2. Identification:

_____ Federal Employer Identification Number

_____ Social Security Number *

_____ Sales Tax Masterfile Number (if any)

- 3. Check if claiming Non-Profit status. Attach documentation to substantiate.

4. Legal Name (Owner's name, if sole proprietor) _____

5. Trade Name (if different) _____

6. Headquarters Address or Home Address - if Sole Proprietor _____
Street address, do not enter P.O.Box.

City _____ State _____ County _____ ZIP _____

7. Mailing Address _____
Street Address or P.O.Box

City _____ State _____ County _____ ZIP _____

8. Physical Address _____
Street address, do not enter P.O.Box.

City _____ State _____ County _____ ZIP _____

9. Phone Number () _____ Fax Number () _____
 E-mail Address _____ Pager / Cell Number () _____
 Secondary Phone () _____ Fax Number () _____

10. Description or nature of business _____

SECTION C: For Corporations, LLC's and Partnerships Only

11. State of Incorporation _____ 12. Date admitted or authorized to do business in Mississippi. _____

13. Company is a publicly traded company. (Yes No) If yes, under what symbol _____

14. Basis of reporting: Calendar Yr. Fiscal Yr. (List) _____

15. If C Corp, S Corp, LLC, LLP, or Partnership, list names and home addresses of officers, directors, managing partners, or members who have any responsibility for fiscal management of the organization and stockholders or members owning 10% or more of the stock or interest in a corporation or LLC. (If more space needed, add additional page.)

Name	Address Information				Social Security Number *	Title	% Owned
	Physical Address	City	State	Zip			

Disclosure Statement and Privacy Act Notice

*This information will be used for identification and in the administration of state tax laws. The commission is authorized to collect the information pursuant to 42 U.S.C. § 405(c)(2)(c)(i). Any applicant who refuses to provide the required information will be denied the permit. See Miss. Code Ann. §§ 27-77-1(e) and 27-77-11.

SECTION D: Sales/Use Tax

16. Enter Previous Owner Name, Trade Name & Account Number: _____

17. Where will records be maintained? (Check One) Headquarters Physical Other _____

18. Date business began at this location: _____ (Returns will be required from this date forward.)

19. Check one of the following to describe your business location:

- Owner Occupied Retail Space Leased Retail Space
- Owner's Home Other (explain) _____

20. Is your business located inside or outside the city limits? Inside Outside Unknown

21. Do you already have a use tax number? Yes No Use Tax Number _____

22. Have you qualified for any tax incentives? Yes No

If yes, please provide approved documentation from Mississippi Development Authority.

SECTION E: Withholding Tax

23. Date Mississippi taxable wages first paid _____ 24. Estimated monthly liability _____

25. Number of Mississippi Employees _____

26. Are you an employee leasing company? Yes No If yes, contact your District Service Office for more information.

27. Where will records be maintained? (Check One) Headquarters Physical Other _____

SECTION F: Applicant Signature

I hereby certify that the above statements are true and correct to the best of my knowledge and belief. As indicated on this completed form, I hereby apply for the appropriate permit(s) to engage in business. I agree to pay any and all taxes due the State of Mississippi and to comply fully in all respects with the applicable Mississippi Tax Laws and any corresponding rules and regulations.

Print Name of Owner or Officer of Corporation Only Title Date

Signature of Owner or Officer of Corporation Listed in #15 Signature of Owner or Officer of Corporation Listed in #15 Signature of Owner or Officer of Corporation Listed in #15

If General Partnership, all General Partners must sign or if a partnership agreement is attached, only one (1) signature is required. If limited Partnership, Managing Partner must sign. Attach sheet, if needed.

For Office Use Only - Do Not Write in this Section

Date Issued _____ SIC Code _____ City Number _____ Cash Bond Amt \$ _____

	M	Q	A	Norms	Tax Acct No.
Sales Tax.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____	_____
Use Tax.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____	_____
Withholding Tax.....	<input type="checkbox"/>	<input type="checkbox"/>		_____	

Also Responsible for:

- Tupelo Tax
- Special City/County Tax
- Occupancy Tax
- Motor Vehicle Rental Tax
- Waste Tire Disposal Fee

Additional Account to be included in Master File Number: Yes No Master File No. _____

Approved:

Agent's Signature Agent's Number Date Master File Agent's Signature

**Instructions for filing Ad Valorem Tax Exemption requests in
DeSoto County in the Municipalities of Hernando, Horn Lake,
Olive Branch, Southaven, and Town of Walls, Mississippi for
Manufacturers and Distributors**

Tax Exemption:

- **New Industrial Ad Valorem Tax Exemption** provides relief from all ad valorem taxes, both County and Municipal, for certain eligible industries, including manufacturers, warehouses, and distribution centers for a term not to exceed ten (10) years, except exclusions for:

County: Schools, Road & Bridge, Debt Service, General County Levy

Hernando: Municipal Bonds/Interest, Library, Culture & Recreation

Horn Lake: Fire Fund, Library, Bonded Indebtedness

Olive Branch: Parks, Library, Police

Southaven: Parks & Library

Town of Walls: Police & Fire Protection

- **Expanded Properties Ad Valorem Tax Exemption** is available for established industries that expand their facilities in later years. These exemptions apply to real property, furniture and fixtures, machinery and equipment and other property used to establish certain industrial enterprises.
- **All equipment** should be installed and payment made for equipment *prior* to completion date shown on application.
- **Minimum capital investment** to be met to be considered:

5-25 current FTE employees \$300,000.

26 + current FTE employees \$500,000. +

Filing Deadlines:

- **June 1** of the year immediately following the completion date of a *new location* or *expansion* - application for tax exemption due
- **Completion of Project** – considered to be the date that all equipment is installed and operations have begun
- **Application for Freeport Warehouse License** must be filed by *December 31* of the year location or expansion is *announced*, not at date of completion. The governing authorities grant the exemption for Freeport Warehouse purposes and license is issued, and reports are to be filed with the Tax Assessor.
- **Before January 1** of the year in which exemption is requested – exemption must be approved and license issued by DeSoto County Board of Supervisors and Mayor and Board of Alderman of the City of Olive Branch.
- **March 31** – year-end reports due to Tax Assessor's Office

Assessment Dates:

- All taxable real property situated in the State of Mississippi acquired or held by any person before **January 1** of each year, and all other taxable property so situated or brought into this state at any time prior to **March 1** of each year, shall be assessed and taxes thereon paid for the ensuing year. (Mississippi Code Section 27-53-3)

Required Documents to file:

- Guidelines for Tax Advisory Committee
- Application for Ad Valorem Tax Exemption
- Application for Freeport Warehouse Exemption
- Application for DeSoto Council Membership

Guidelines:

- Consideration given to full 10-year exemption on Real Property addition.
- Exemption on Personal Property – consideration given to tax exemption for the length of the real property lease; or in the case of ownership an exemption not to exceed 10 years.
- Any company applying for a tax exemption, where only the name of the existing business has changed, would not be eligible to apply for a new exemption on previously exempted equipment that is older than ten years old. If real property changes ownership by deed, the new owner can apply for an exemption on real property.
- Existing businesses that relocate to DeSoto County shall be entitled to an exemption as noted above, but at the depreciated value of the equipment according to the actual age. No equipment older than ten years will be exempted. Personal property cannot be exempted from taxation for more than ten years. Requests for personal property exemptions must include a full description of personal property including description, serial number, purchase date, and purchase price (or value)
- Next personal property exemption request and thereafter – consideration given to 5-year exemption. In the event that capital investment and/or employment are favorable, then consideration could be given for an exemption of up to 10 years, also determined by lease/ownership status. Real property expansions would be considered for a 10-year period.

Exhibit to the application must show the following:

- **Real Property – (A LEGAL DESCRIPTION AND A COPY OF THE DEED)** of the property and its exact location and amount paid for the property. The description includes the number of acres and a plat of the property.
- **Existing building on the property** – description of the building, including square footage, type of construction, and the true value of the building (purchase price).
- **Newly constructed buildings** – detail of the construction costs to include costs for electrical, plumbing, etc. If the contractor uses a standardized application for payment form, which details these items, the final application may be submitted.
- **Detail each piece of equipment** giving date of installation, serial number true value of the equipment. Each item must be listed separately. *Individual items costing less than \$1000, software, and rolling stock (trucks) are not eligible for exemptions.*

Submit taxable asset listing in excel spreadsheet format and email to:

annawilliams@desotocountymiss.org

- **Taxable asset listing** should separate Real and Personal Property.

Instructions:

- (Verify that your application is complete with required documents, appropriately signed, and includes the attachments)
- Provide **three (3)** original signed copies addressed to the DeSoto County Board of Supervisors at the following address:

Vanessa Lynchard
Director, Administrative Services
DeSoto County Board of Supervisors
Hernando, MS 38632
662-429-1462

AND

- Provide three (3) original signed copies addressed to the Mayor and Board of Aldermen at the appropriate municipality:

Hernando

Katie Subia, City Clerk
475 W. Commerce St
Hernando, MS 38632
662-429-9092

Horn Lake

Andrea Freeze
3101 Goodman Rd
Horn Lake, MS 38637
662-393-6178

Olive Branch

Brian Dye, Board Attorney
9200 Pigeon Roost
Olive Branch, MS 38654
662-892-9229

Southaven

Mark Sorrell, Esq.
8710 Northwest Drive
Southaven, MS 38671
662-393-5931

Town of Walls

City Clerk
P O Box 35
Walls, MS 38680
662-781-1282

- Send a copy of each application to the following:

Tax Advisory Committee
DeSoto Council
316 West Commerce Street
Hernando, MS 38632

- Contact the DeSoto Council to assist in scheduling meetings with the appropriate government bodies and present the request. It is *required* that a company management representative be present when the request is presented to the Tax Advisory Committee, the DeSoto County Board of Supervisors and respective municipal board.
- If the applicant company is not currently a member of the DeSoto Council, a completed membership application form must be returned with exemption request.
- The earlier you file your request after completion of the project, the better. **(Incorrect or incomplete applications will be returned and cannot be filed until corrections are made)**. Delay in filing may result in tax liability for the current year. Exemptions are not effective until approved by both governing bodies (DeSoto County Board of Supervisors & City Board of Aldermen)
- In the event that timely and accurate reporting including tax payments does not occur, the exemption may be revoked.
- If you have any questions, please contact Jim Flanagan at the DeSoto Council at (662) 429-4414, fax (662) 429-0952, or email jflanagan@desotocounty.com, or you may call Anna Williams at the Tax Assessor's Office at (662) 429-1335 or email annawilliams@desotocountymms.org.

The applicant company accepts all responsibility for the preparation and timely filing of the ad valorem tax exemption and Freeport Warehouse application and respective board presentation and approval process at both the city and county level. The DeSoto Council only serves in an advisory role and thus accepts no responsibility in the tax exemption process.

GUIDELINES FOR TAX ADVISORY COMMITTEE
DeSoto County, Mississippi

Type of Exemption(s) Requested:

Ad Valorem: Real _____, Personal _____

Freeport Warehouse _____

Company: _____ Date: _____

Local Mailing Address:

Physical Address: _____

Local Contact Name/Title : _____

Telephone Number: _____ Fax Number: _____

Email Address: _____

Corporate Headquarters (or Division) Address, Telephone, Contact Name: _____

DESCRIPTION OF COMPANY PROCESS/PRODUCT*: _____

***To determine eligibility according to state statute**

WORKFORCE:

Number of Employees _____ FTE's _____ Temp _____ Part-Time _____

Full Time Hourly _____ Full Time Salaried _____

Number of employees anticipated after 2 years _____

Percentage of employees that live in DeSoto County: Salaried _____ Hourly _____

Plans to recruit in DeSoto County: _____

Average Hourly Wage (with benefits) \$ _____ Fringe Benefits/Wage ____ %
Minimum base hourly wage (with benefits) should be not less than 165% of minimum wage
**(Note % can be revised according to minimum wage increases.)*

Estimated Annual Payroll \$ _____

Attached description of Benefit Package: _____

Employee Training/Education Opportunities Offered: _____

Does company currently have union representation: _____
If so, name of union and any strike activity within the past 5 years _____

Does company anticipate union organization in DeSoto County? _____

CAPITAL INVESTMENT:

Amount of capital investment for project: Real Property - \$ _____
Personal Property - \$ _____

Minimum capital investment to be met to be considered:

5-25 current FTE	\$300,000
26+ current FTE	\$500,000+

PROPERTY:

Current square footage of building: _____ Square footage expansion _____

Building Owned _____ Leased _____ Length of Lease/Options _____

Leasees can qualify for personal property tax exemptions for the length of their real property lease, including options. Exemption cannot exceed 10 years.

LOCAL ECONOMY:

Purchases planned or made locally for goods and services: _____

TRANSPORTATION:

Modes of shipping, receiving: _____

Highways used: _____

COMPANY OPERATIONS:

Locally owned: _____ Division of Corporation: _____

Type of Industry (SIC) Code _____

Products produced _____

Products distributed _____

Other process (ie., Data and Information Processing, Back Office Operation) _____

Market Area: _____

Estimated Annual Sales: \$ _____

Key site criteria driver(s) to locate/expand in DeSoto County: _____

COMMUNITY INVOLVEMENT:

Are you or do you plan to be a member of the DeSoto Council? _____

MEMBERSHIP DUES WILL BE REQUIRED TO BE KEPT CURRENT ANNUALLY.

Are there any specific charitable organizations or causes that you or your corporate headquarters participate in and please list: _____

DeSoto County Tax Assessor's Oversight: According to State Statute 27-1-17, The County Tax Assessor may require any person, firm or corporation having any person or persons in their employ, to deliver to him in his official capacity a list of all such person or employees, showing the names, ages, sex, and residence, if such information is available in the records of the reporting person, firm or corporation.

The applicant company accepts all responsibility for the preparation and timely filing of the ad valorem tax exemption and Freeport Warehouse application and respective board presentation and approval process at both the city and county level. The DeSoto Council only serves in an advisory role and thus accepts no responsibility in the tax exemption process.

AD VALOREM TAXES

Application of _____

For exemption from ad valorem taxes for

A period of _____ years as authorized by

Section 27-31-101, et seq., of the Mississippi Code of 1972, as amended.

(3) Originals **TO THE** DeSoto County Board of Supervisors of DeSoto County, Mississippi

(3) Originals **TO THE** Mayor and Board of Aldermen of _____, Mississippi

1. _____ files this application in triplicate for exemption from ad valorem taxation, and respectfully represents unto this Honorable Board as follows:

2. Applicant, _____ is a corporation and domiciled in the City of _____, _____ County, Mississippi.

3. Applicant is now operating as a **(specify type)** _____ manufacturing/distribution type of industry within the City of _____, _____ County, Mississippi, which factory is a bona fide (____ new ____ expanded) enterprise of public utility within the meaning of Section 27-31-101 et seq., and related Sections of the Mississippi Code of 1972, as amended, and is eligible for the exemption granted by the above mentioned section by specific enumeration, namely (manufacturing/distribution) _____.

4. That said enterprise was completed on the _____ day of _____, 20____, within the meaning of the applicable statutes of the State of Mississippi, and therefore, the exemption hereby claimed should commence on said date.

5. That said (____ new ____ expanded) enterprise will provide approximately _____ new jobs with an estimated annual payroll of \$ _____.

6. That said exemption of the tangible property described in "Exhibit A" should be granted for a period of _____ years from said date of completion.

7. That the true value of all property to be exempted is _____ dollars, as shown in an itemized list attached hereto as "Exhibit A" and made a part hereof.

PRAYER

WHEREFORE, Applicant prays that this Board enter a finding that applicant's factory is in fact a (____ new ____ expanded) enterprise of public utility, and that the same was completed on the ____ day of _____, 20____, within the meaning of the applicable laws of Mississippi; and

That applicant be granted an exemption from ad valorem taxation except (*see page 1*) as provided by law, for a period of ____ years beginning on the ____ day of _____, 20____, upon all of the tangible property described in "Exhibition A" attached hereto and made a part hereof, used in, or necessary to the operation of the applicant's factory in the City of _____, DeSoto County, Mississippi; and

That this Board approve this application by an order resolution spread upon its minutes, declaring that such property is exempt from all ad valorem taxation, except (*see page 1*) for a period of ____ years and forward the original and three certified copies of this application and a certified transcript of such approval to the Mississippi State Tax Commission and upon approval of such application by the said Mississippi State Tax Commission and certification of its approval, the Board will enter a final order on its minutes granting the exemption herein prayed.

Respectfully submitted, this ____ day of _____, 20____.

Applicant

BY: _____

Title

ATTEST: _____

INSTRUCTIONS FOR FILING FREEPORT WAREHOUSE TAX EXEMPTION REQUESTS IN DESOTO COUNTY, MISSISSIPPI

1. Applications for Freeport tax exemptions should be filed upon completion of your location or expansion. The exemption must be approved and license issued by the DeSoto County Board of Supervisors and municipal body in which the business is located prior to **January 1** of the year in which the exemption is requested, with year end reports submitted to Tax Assessor office by **March 31st**.

Documents included in this package to be completed and returned are:

- Guidelines for Tax Advisory Committee
 - Application for Freeport Warehouse exemption
 - Application for DeSoto Council membership
2. Please verify that your application is complete, appropriately signed and dated and includes the attachments. **Please provide three (3) original signed copies addressed to the DeSoto County Board of Supervisors and three (3) original signed copies addressed to the Board of Aldermen of the city where you are located.** (See attached list.)
 3. Contact the DeSoto Council to assist in scheduling meetings with the appropriate governmental bodies and present the request. It is *required* that a company management representative be present when the request is presented to the Tax Advisory Committee, the DeSoto County Board of Supervisors and Respective municipal board.
 4. If not currently a member of the DeSoto Council, a completed application form should be returned with exemption request.
 5. **NOTE:** The applicant will only file annual reports of inventory with the Tax Assessor indicating percentages of personal property consigned or transferred to the warehouse designated for shipment out of state. In the event that timely and accurate reporting including tax payments does not occur, the exemption may be revoked.
 6. **The applicant company accepts all responsibility for the preparation and timely filing of the tax exemption license application and respective board presentation and approval process at the city, county, and state level. The DeSoto Council only serves in an advisory role and thus accepts no responsibility in the tax exemption process.**

If you have any questions, please contact Jim Flanagan at the DeSoto Council.

Telephone: (662) 429-4414 or Fax: (662) 429-0952

ROUTING OF TAX EXEMPTION REQUESTS:

Please forward three (3) signed originals to:

Mrs. Vanessa Lynchard
Director, Administrative Services
DeSoto County Board of Supervisors
365 Loshier Street, Suite 300
Hernando, MS 38632

AND, if you are located in one of the cities, please send three (3) signed originals to the City Clerk of the appropriate municipality:

City of Hernando
Mrs. Katie Subia
City Clerk
475 W. Commerce Street
Hernando, MS 38632

City of Horn Lake
Mrs. Andrea Freeze
City Clerk
3101 Goodman Road
Horn Lake, MS 38637

City of Olive Branch
Mr. Bryan Dye, Attorney
9200 Pigen Roost
Olive Branch, MS 38654

City of Southaven
Mr. Mark Sorrell, Esq.
8710 Northwest Drive
Southaven, MS 38671

Town of Walls
City Clerk
PO Box 35
Walls, MS 38680

Send a copy of each application to the:

Tax Advisory Committee
DeSoto Council
316 W. Commerce Street
Hernando, MS 38632

**Freeport Warehouse
Application for License**

Warehouse Name _____

Location _____
Street City County

Mailing Address _____

Sole Owner Partnership Corporation Other
(if partnership or corporation, give name, address, and title of partners or officers)

Name Title

Name Title

Name Title

If corporation, organized under Laws of State of _____

When did you begin operating in Mississippi? _____

-CERTIFICATE-

I CERTIFY:

1. The above named business ships personal property to a final destination outside the State of Mississippi during the calendar year
2. The above named business is qualified to make application for exemption

Signed Title Date

Mail to: DeSoto County Tax Assessor
365 Loshier Street, Suite 100
Hernando, MS 38632

**DeSoto County Economic Development Council
Membership Investment Schedule**

Name: _____

Company: _____

Address (street): _____

Address (mailing): _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-Mail: _____

Signature: _____

Title: _____

Member Investment Schedule	Annual Dues
Industrial (Basic rate plus \$1 per employee)*	\$300 + \$1 per employee

The DeSoto Council's fiscal year is January 1 to December 31. Members will be notified at the end of the year of their automatic renewal.

***Annual membership dues will be kept current to ensure the continued provision of property tax exemptions.**

Please return to: DeSoto Council
316 West Commerce Street
Hernando, MS 38632
Phone: 662-429-4414 Fax: 662-429-0952

Thank You For Your Investment!